J. SERVO
YOUR AI PARTNER IN BUSINESS

ENTERPRISE BRIEFING | CLAUDE MODELS | EGP · E-INVOICE

AI for the whole company

Claude seats, a private workspace, or both

اشتراكات فردية، أم مساحة عمل خاصة بشركتكم، أم كلاهما؟

A practical briefing for companies planning AI for 20, 40 or more of their people: what a seat covers, what a company workspace adds, and how one is set up and run in Egypt.

DOCUMENT NO.	REVISION	PREPARED BY	FOR
JS-ENT-2026-BRF-001	Rev 1.1 · November 2026	J. SERVO LLC, New Cairo	Executive office, IT and procurement

Starting from your request

نبدأ من طلبكم

SHEET 01

WHAT WE ARE OFTEN ASKED

“We need 30 Claude seats, priced in Egyptian pounds, with an e-invoice.”

A sensible ask. It reaches us from companies in oil and gas, energy, food processing, construction and trading, and three practical needs sit behind it.

Pricing in pounds

AI subscriptions are sold from abroad in foreign currency, usually by card. Budgets and approvals here run in Egyptian pounds.

A local invoice

Accounts need an Egyptian contract and an ETA e-invoice to book the expense properly.

Clear ownership

IT needs to know who administers the accounts, and where the company’s documents go.

All three can be met. What is worth a closer look is how those 30 people will use AI day to day.

Two ways to bring AI into a company

طريقتان لإدخال الذكاء الاصطناعي إلى الشركة

SHEET 02

PATH A · AI SEATS

Every employee gets a general assistant.

- Each person works with the model in their own account.
- Each person brings the files they need, chat by chat or project by project.
- Strong for writing, research and analysis.
- Bought per seat from the model provider.

BEST FOR Individual knowledge work

PATH B · AN AI SYSTEM

The company gets one workspace that works the way it does.

- One private workspace for the whole company, on the same family of models.
- Connected to company documents, departments and approvals.
- Built around repeatable work: tenders, procurement, projects, correspondence.
- Contracted, supported and invoiced locally.

BEST FOR Company operations, shared documents, rules

What a seat covers, and what it does not

ماذا يشمل الاشتراك... وماذا لا يشمل

SHEET 03

TEAM PLAN · 2 TO 150 SEATS

A usage allowance per person

- Each member has a session limit and a weekly limit.
- Limits are per person. They cannot be pooled or shared.
- At the limit, the member waits for the reset.
- Extra usage is optional, billed at standard API rates.

ENTERPRISE PLAN · FROM 20 SEATS

No usage inside the seat fee

- The seat fee gives access to the plan and its features.
- Every token used is billed on top, at standard API rates.
- Self-serve usage is prepaid credit. At zero, usage stops.
- Self-serve plans are billed in US dollars only.

So the seat price is the entry cost, not the monthly bill. For 20 to 50 people the real figure depends on how much they use it, and work on long documents uses the most.

Source: Anthropic’s support pages on Team and Enterprise billing, read in November 2026. Plans change, so check before you buy.

What the monthly bill is made of

ممَّ تتكوّن الفاتورة الشهرية فعليًا؟

SHEET 04

FIXED ثابتة

Seat fee رسوم الاشتراك

Upfront for the year. Access only.

+

VARIABLE متغيّر

Usage الاستهلاك

Every token used, at API rates.

=

THE TOTAL الإجمالي

Real cost التكلفة الفعلية

Known once the usage is counted.

FINANCE ماليًا

The seat count is not the budget. Usage is billed in US dollars on top, and moves with consumption and the exchange rate.

عدد الاشتراكات ليس هو الميزانية: الاستهلاك يُحاسَب بالدولار فوق رسوم الاشتراك.

COMMERCIAL تجاريًا

Seats are paid upfront for the year. Usage is prepaid credit: at zero, work stops for the whole company until someone tops up.

الاشتراكات تُدفع مقدّمًا لسنة كاملة، وإذا نفد الرصيد توقّف العمل حتى إعادة الشحن.

TECHNICAL تقنيًا

Usage is the text the model reads and writes: long files and long chats cost more. Admins can cap it; at the cap, the user stops.

كلما كبرت الملفات وطالت المحادثات زاد الاستهلاك، والحدّ الأقصى يوقف المستخدم.

With a company system (Path B), usage sits inside one agreed monthly plan in Egyptian pounds, with limits you set per user.

في النظام الخاص بشركتكم: خطة شهرية واحدة متفق عليها بالجنيه المصري، والاستهلاك ضمنها، بحدود تضعونها لكل مستخدم.

Seats or a system: when each fits

متى تكفي الاشتراكات… ومتى يستحق النظام

SHEET 05

SEATS ARE THE RIGHT CALL WHEN

- A small team needs a strong assistant for writing and research.
- The work is individual, with little shared company material.
- People want Claude’s own desktop, mobile and coding apps.
- You can pay in US dollars and budget for usage on top.

A SYSTEM PAYS OFF WHEN

- 20 or more people do repeatable work on company documents.
- Answers must cite your procedures, contracts and the law.
- Departments need different access, and actions need a record.
- Work happens in Arabic and English.
- You need an Egyptian contract, EGP pricing and an e-invoice.

Many companies need both: a few seats for heavy individual users, and one system for operations. We will tell you which mix fits.

INTRODUCING PATH B, BUILT BY J. SERVO

BotServo

Your company’s private AI workspace, running on Claude models.

مساحة عمل ذكية خاصة بشركتكم، تعمل بنماذج Claude

Built, installed and run by J. SERVO in Cairo. One workspace for the whole company: its documents, its departments and its approvals. Your first 20, 30 or 40 users go live together, and more join as each department comes on board.

CLAUDE MODELS BY ANTHROPIC

A PRIVATE SERVER PER COMPANY

EGP CONTRACT · E-INVOICE

What your people can do on day one

ما يستطيع فريقكم فعله من اليوم الأول

SHEET 06

Sourced answers

Ask in Arabic or English. Every answer cites the document and section it came from.

Tender documents

Upload a scope of work or a bill of quantities and question it line by line.

Procurement

Draft the RFQ, find suppliers, compare quotes and prepare the PO. A person approves every award.

Projects

Plans with tasks, owners and Gantt charts, shared across departments.

Letters and calendar

Drafts emails, letters and memos, and prepares meetings. Nothing is sent without you.

Company knowledge

New know-how is saved to the workspace only after a user confirms it.

All six work in Arabic and English from go-live, and each user sees only what their department allows.

Shaped around the job, not the chat box

مصمَّم على طبيعة العمل… لا على نافذة المحادثة

SHEET 07

WHO USES THE SEATS

In the requests we see, most seats are for procurement, projects, operations and administration, not for technical teams.

A general assistant opens on an empty chat. Each person explains the task, attaches the files and shapes the result. BotServo opens on the task itself.

PROCUREMENT · SUPPLY CHAIN	RFQs, supplier and vendor shortlists, quote comparisons and purchase orders.
PROJECTS · PLANNING	Project plans, task lists with owners and Gantt charts.
TENDERS · CONTRACTS	Scope summaries, bill-of-quantities questions and clause look-ups with sources.
ADMINISTRATION	Letters, memos, emails and meeting preparation.
HSE · QUALITY	Answers from safety rules and your own procedures, each with its source.
TAILORED AT SETUP	Your approval levels, vendor lists and templates, plus the steps your process adds, such as expediting and logistics follow-up.

A library that knows the work

مكتبة مرجعية تعرف طبيعة عملكم

SHEET 08

FOUNDATION · NOV 2026

180+

Public reference documents, in English and Arabic.

36,000+

Indexed passages, each citable.

A starting point, not a ceiling. It grows with your sector.

EGYPTIAN LAW	Public Contracts Law 182/2018 and its executive regulations · Labour Law 14/2025 · Civil Code · Building Law
SAFETY · HSE	OSHA construction and general-industry rules · OSHA guides on lockout/tagout and process safety · UK HSE guidance
ENGINEERING	US Unified Facilities Criteria (structural, electrical, generators, fire, fuel) · Pipeline safety 49 CFR 192/195 · Spill prevention 40 CFR 112
PROJECTS	NASA schedule and cost handbooks · US Federal Acquisition Regulation · World Bank Environmental and Social Framework
+ YOUR FILES	Loaded once, used every day. The documents your teams open every week (procedures, contracts, specifications, price lists) go in one time. After that, each question reads only the passages it needs, not the whole file again, so answers stay fast and AI usage stays low.

Built the way large companies run

مصمَّم على طريقة عمل الشركات الكبيرة

SHEET 09

Users, roles and departments
Set up the way your organisation chart already is.

Access by department
Each team sees its own documents and projects.

Shared projects
Cross-department work in one place, with owners.

Individual sign-in
Each person signs in with their own account.

A record of every action
Who asked, who approved, and when.

Usage limits per user
Set per person, so running costs stay predictable.

Your company’s identity
Your name and logo inside, your letterhead on POs.

Training by team
Hands-on sessions per group, in Arabic or English.

The system prepares. People decide.

النظام يُعِدّ… والإنسان يقرّر

SHEET 10

FIVE RULES EVERY BOTSERVO WORKSPACE FOLLOWS

01 Every answer shows the source it came from.

02 It drafts emails and letters. It never sends one by itself.

03 It prepares the purchase order. A named person approves every award.

04 It adds new company knowledge only after a user confirms it.

05 Each person’s conversations are visible only to that person.

A PURCHASE, START TO FINISH

BOTSERVO	RFQ drafted from the tender
BOTSERVO	Quotes compared side by side
YOUR TEAM	Award approved by a named person
YOUR TEAM	PO issued on your letterhead

Each step is logged with a name and a time.

Where your data lives

أين تُحفَظ بياناتكم

SHEET 11

YOUR SIDE

Your people

Each signs in individually and sees what their department allows.

RUN BY J. SERVO

Your BotServo workspace

A private server for your company only. Documents, projects and records stay here.

ANTHROPIC

Claude models

Receive only the text needed to write each answer, then return the answer.

- A server for your company only, with an encrypted connection and automatic backups.
- What reaches the model is covered by Anthropic’s commercial terms, which exclude training on your data.
- Your data stays yours. It is returned or deleted on your written request.
- No other use. J. SERVO does not sell your data or use it for advertising.

Same models, a different arrangement

النماذج نفسها... بترتيب مختلف

SHEET 12

	Claude seats, bought directly	BotServo, from J. SERVO
The model	Claude, by Anthropic	Claude models, by Anthropic
Contract and invoice	Anthropic (US), billed in US dollars	J. SERVO LLC (Egypt), EGP, ETA e-invoice
Getting started	Team from 2 seats, Enterprise from 20	A first group of 20 to 40 users
How it is priced	Seat fee; Enterprise bills all usage on top	Setup fee, then one monthly plan, usage inside
Company knowledge	Projects and connectors (Drive, Microsoft 365)	180+ document library, access by department
Built-in workflows	General chat, research and coding tools	Tenders, RFQ to PO, project plans, letters
Claude’s own apps	Desktop, mobile and coding apps included	Not included; the workspace runs in the browser
Support and training	Anthropic’s help centre	Local team, Arabic and English, on site

Seat facts from Anthropic’s support pages, November 2026, and subject to change. Claude is a product of Anthropic; J. SERVO is independent.

Where it earns its place

حيث يصنع الفرق

SHEET 13

Oil and gas

“List the lockout and tagout steps for isolating this pump, with the source for each step.”

Energy and power

“Which design rules apply to the standby generators in this brief? Quote the clauses.”

Food processing

“What does the Labour Law say about overtime for shift workers? Cite the article.”

Construction

“Summarise this tender’s scope of work and list what it asks us to supply.”

Industrial companies

“Draft an RFQ for these spare parts and suggest suppliers to invite.”

Business services

“Draft a reply to this client’s letter and prepare the agenda for Thursday’s meeting.”

Consulting firms

“Turn this scope into a project plan with tasks, owners and a Gantt chart.”

Trading, import and export

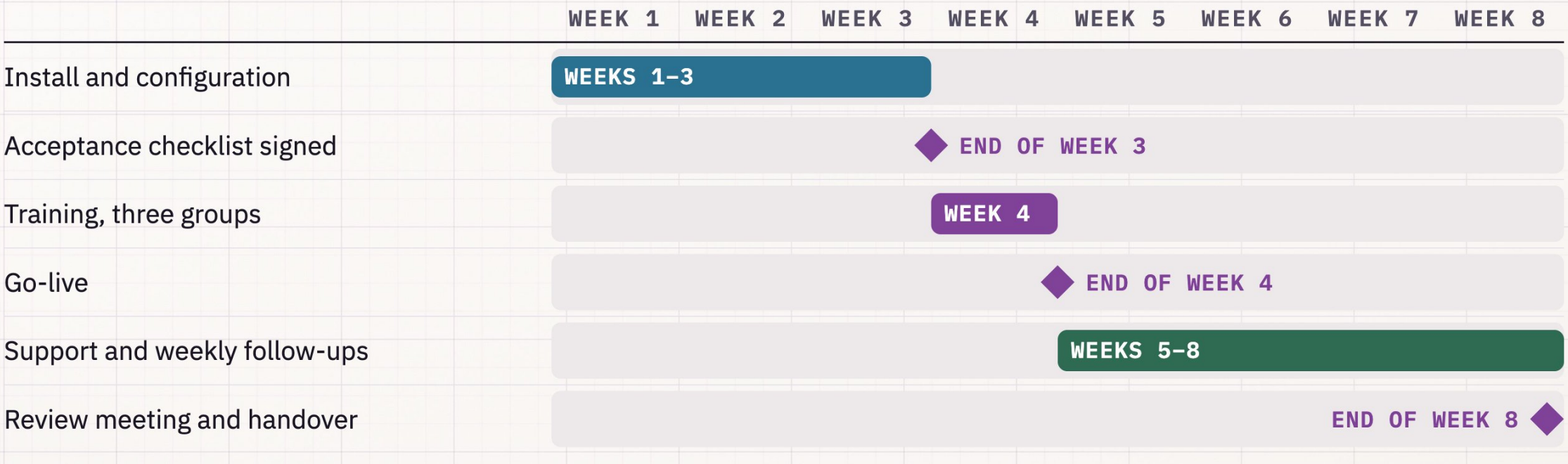
“Compare these three supplier quotes and prepare the purchase order for approval.”

From signature to go-live

من التوقيع إلى التشغيل

SHEET 14

A typical rollout over eight weeks. Week 1 starts when you confirm and send the user list and the first documents.



TRAINING GROUPS · EXECUTIVE OFFICE · ENGINEERING AND PROCUREMENT · ADMINISTRATORS

Start small, decide with evidence

ابدأوا بمجموعة… وقرّروا بالدليل

SHEET 15

A FIRST MONTH, IN THREE STEPS

01 Pick one or two departments

Your first 20 to 40 users, from the teams with the most document work.

02 Agree the test questions

Real questions from their daily work, written down before go-live.

03 Review at the end of the month

We look at usage and answer quality together. You decide whether to grow.

HOW IT IS PRICED

ONE FIXED FEE

Installation, training, a month of support and 12 months of hosting.

A MONTHLY RUNNING PLAN

AI usage and support, sized to your daily users and agreed before go-live.

LOCAL PAPERWORK

An Egyptian contract and an EGP invoice, issued as an ETA e-invoice.

AGREED SEPARATELY

Links to other systems, such as your ERP.

J. SERVO LLC · NEW CAIRO, EGYPT

The team behind it

الفريق الذي يقف خلف النظام

We design, install and run AI systems for companies in Egypt and the GCC, and we train the people who use them.

Solution architecture	Maps departments, documents and approvals.
Engineering and deployment	Builds, installs and secures your workspace.
Training and adoption	Hands-on sessions, in Arabic and English.
Support and follow-up	Weekly follow-ups, then ongoing support.

SINCE 2022 · 15 PARTNER ORGANISATIONS · 4.9 / 5 ON CLUTCH

LED BY **Yousef Ali** Founder and Lead Tech Consultant. 15+ years in enterprise IT consulting and AI systems.

J. SERVO
YOUR AI PARTNER IN BUSINESS

NEXT STEP

Bring us your seat request.

Tell us how many people need AI and what they do. We will lay out both paths side by side, and you choose.

أخبرونا بعدد المستخدمين وطبيعة عملهم، ونعرض عليكم الخيارين جنبًا إلى جنب

BOOK A 30-MINUTE CALL

EMAIL	WHATSAPP	WEB	OFFICE
yousef@jservo.com	+20 101 116 5461	jservo.com	New Cairo 11835, Egypt

J. SERVO LLC · Commercial Reg. 217290 · Tax ID 756-624-622